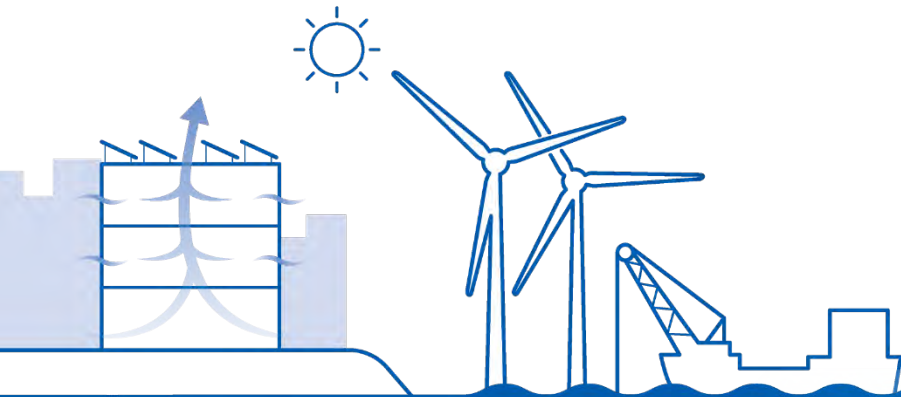
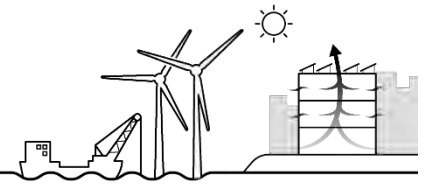


FY2023 2nd Quarter Financial Presentation



November 21, 2023



I . Digest of Financial Result

- ① Key Point of Financial statements**
- ② Financial Results**
- ③ Statements of income・Balance sheets・Full-year earnings forecast**
- ④ Operating profit・General administrative expenses
Increase/decrease factor**
- ⑤ Segment Highlights**

II . Offshore Wind Power Business

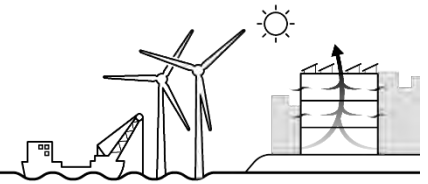
III . Human Capital



Digest of Financial Result

※ Except as stated (Non-consolidated), all Digest of Financial Results are on a consolidated basis.

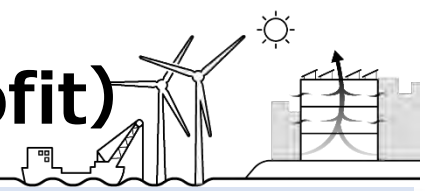




Increases both in sales and profits on YoY

- Net sales was 88.7 bil. yen, increased by 15.3 bil. yen with good progress on the works carried forward from the previous term (P5)
- Gross profit was 10.3 bil. yen, increased by 2.7 bil. yen on YoY with strong domestic civil engineering and recovery of overseas business (P5)
- Operating profit was 4.1 bil. yen, increased by 1.8 bil. yen due to the increase in domestic civil engineering, while 0.9 bil. yen increase in SG&A (depreciation expense, R&D costs, etc.) (P6)
- Orders received (Non-consolidated) remained strong in domestic architectural, and decreased in domestic civil engineering due to reactionary fall to the large-size order received in the previous term; overall orders received was 80.9 bil. yen, decreased by 12.4 bil. yen (P6)
- Earnings forecast for whole FY 2023: no change (P7)
- Expected dividend: no change (63 yen/share, dividend ratio 98.7% P7)

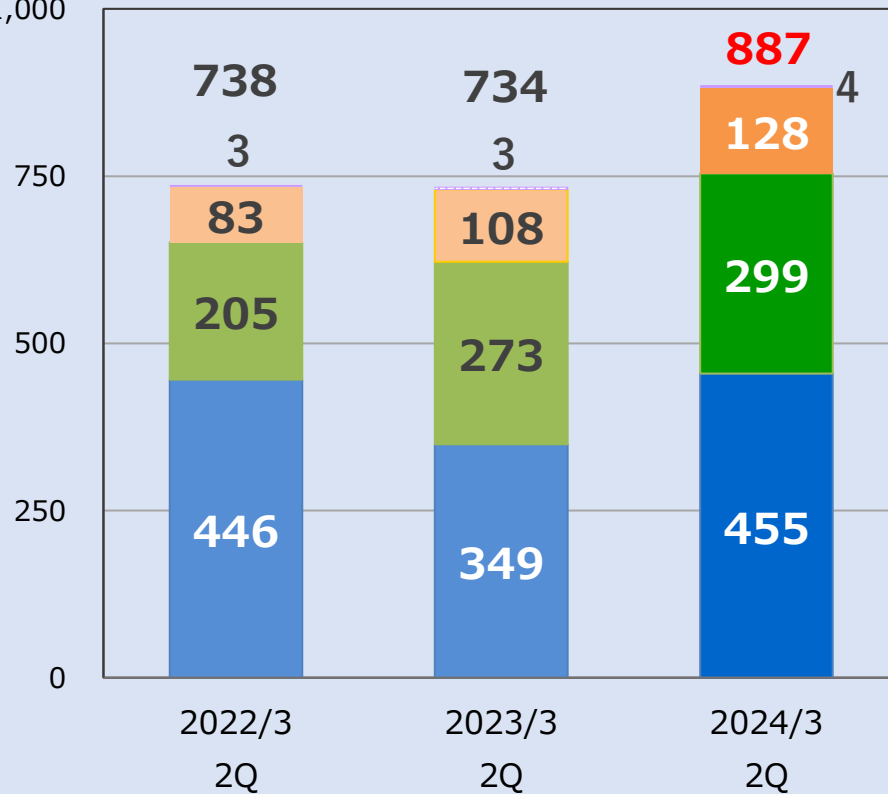
② Financial Results (Net sales/Gross profit)



Net sales

(100 Millions of Yen)

1,000

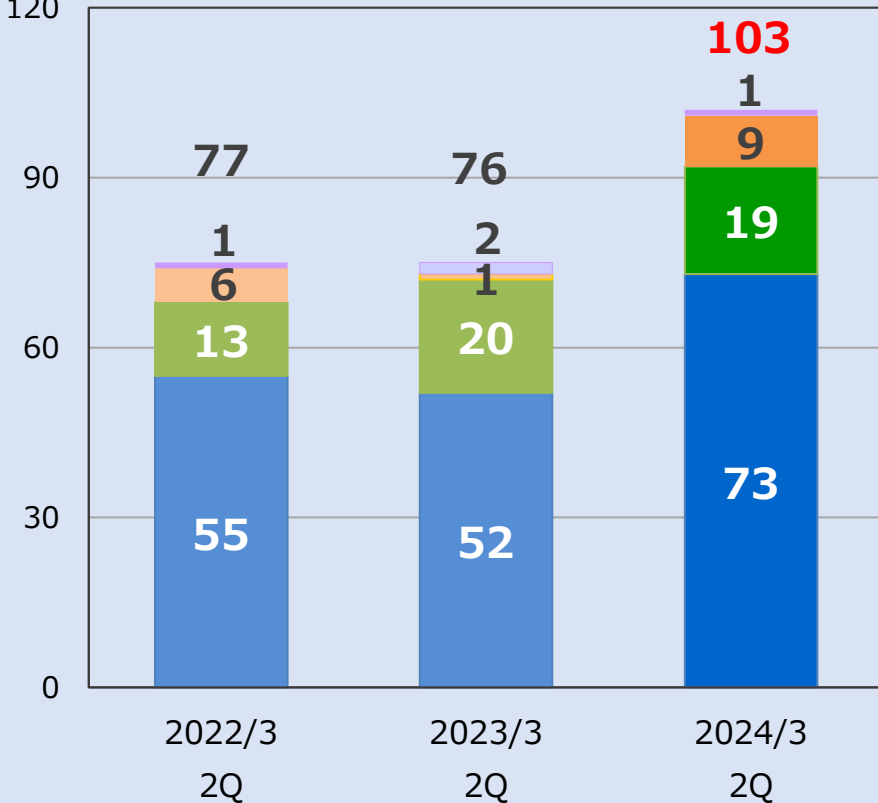


■ Dom.Civil engineering ■ Dom.architectural
■ Overseas constrution ■ Side line business

Gross profit

(100 Millions of Yen)

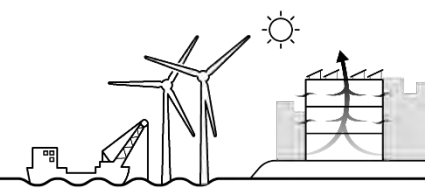
120



■ Dom.Civil engineering ■ Dom.architectural
■ Overseas constrution ■ Side line business

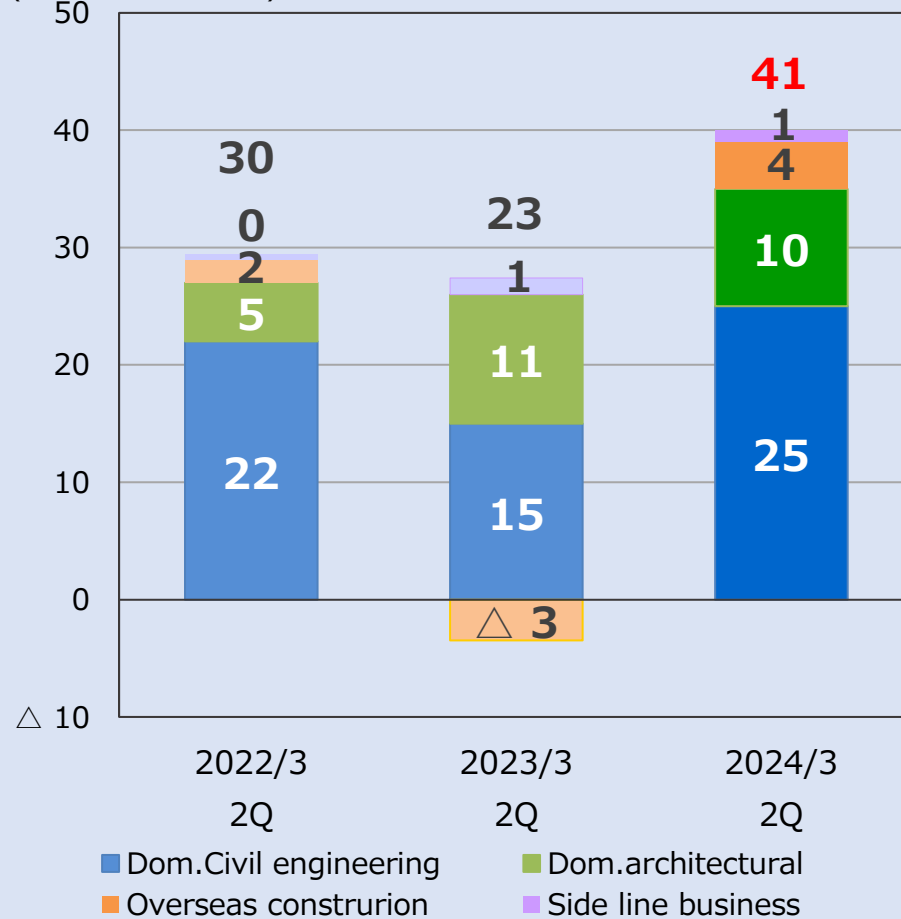
※ Rounded down to less than 100 million yen

② Financial Results (Operating profit/Non-Consolidated Orders received)



Operating profit

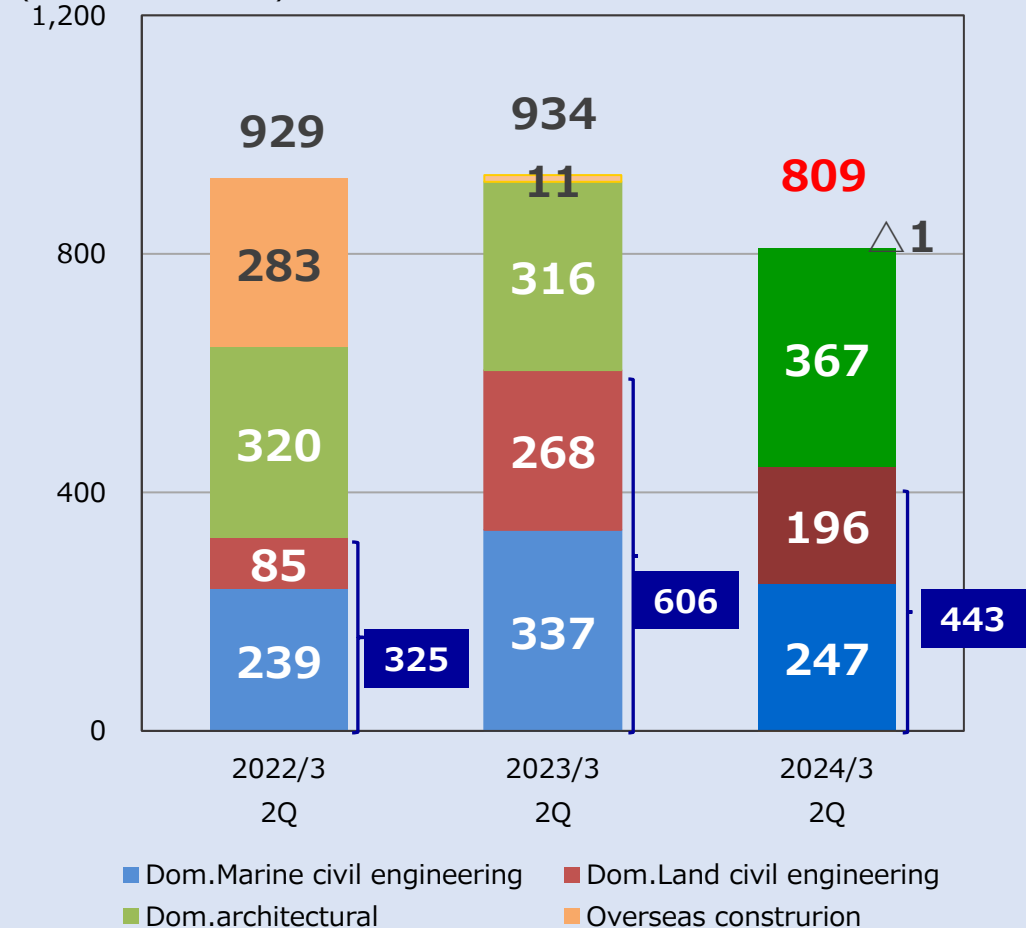
(100 Millions of Yen)



※ Rounded down to less than 100 million yen

Orders received (Non-Consolidated)

(100 Millions of Yen)



* Orders received do not include real estate business

③ Statements of income・Balance sheets・ Full-year earnings forecast



Statements of income

unit:100 Millions of yen	2023/3 2Q	2024/3 2Q			2024/3 forecast
		results	profit ratio	Change from previous period	
Net sales	734	887	—	152	1,925
Net sales of completed construction contracts	731	883	—	152	1,917
Dom. civil engineering	349	455	—	105	1,019
Dom. Architectural Construction	273	299	—	25	620
Overseas construction	108	128	—	20	278
Side lines	3	4	—	0	7
Gross profit	76	103	11.6%	26	223
Gross profit on completed construction contracts	74	101	11.5%	27	219
Dom. civil engineering	52	73	16.1%	21	149
Dom. Architectural Construction	20	19	6.4%	△ 1	47
Overseas construction	1	9	7.0%	7	23
Gross profit on sideline business	2	1	47.7%	△ 0	4
Operating profit	23	41	4.7%	17	101
Dom. civil engineering	15	25	5.7%	10	58
Dom. Architectural Construction	11	10	3.6%	△ 0	28
Overseas construction	△ 3	4	3.2%	8	11
Side lines	1	1	25.4%	△ 0	2
Ordinary profit	23	36	4.1%	12	96
Current net profit attributable to shareholders of parent	17	21	2.5%	3	60
ROE					8.1%
Dividend per share					63yen

※ Rounded down to less than 100 million yen

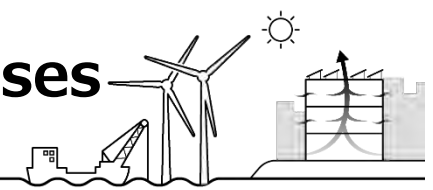
※ No change in earnings forecast & expected dividend

Balance sheets

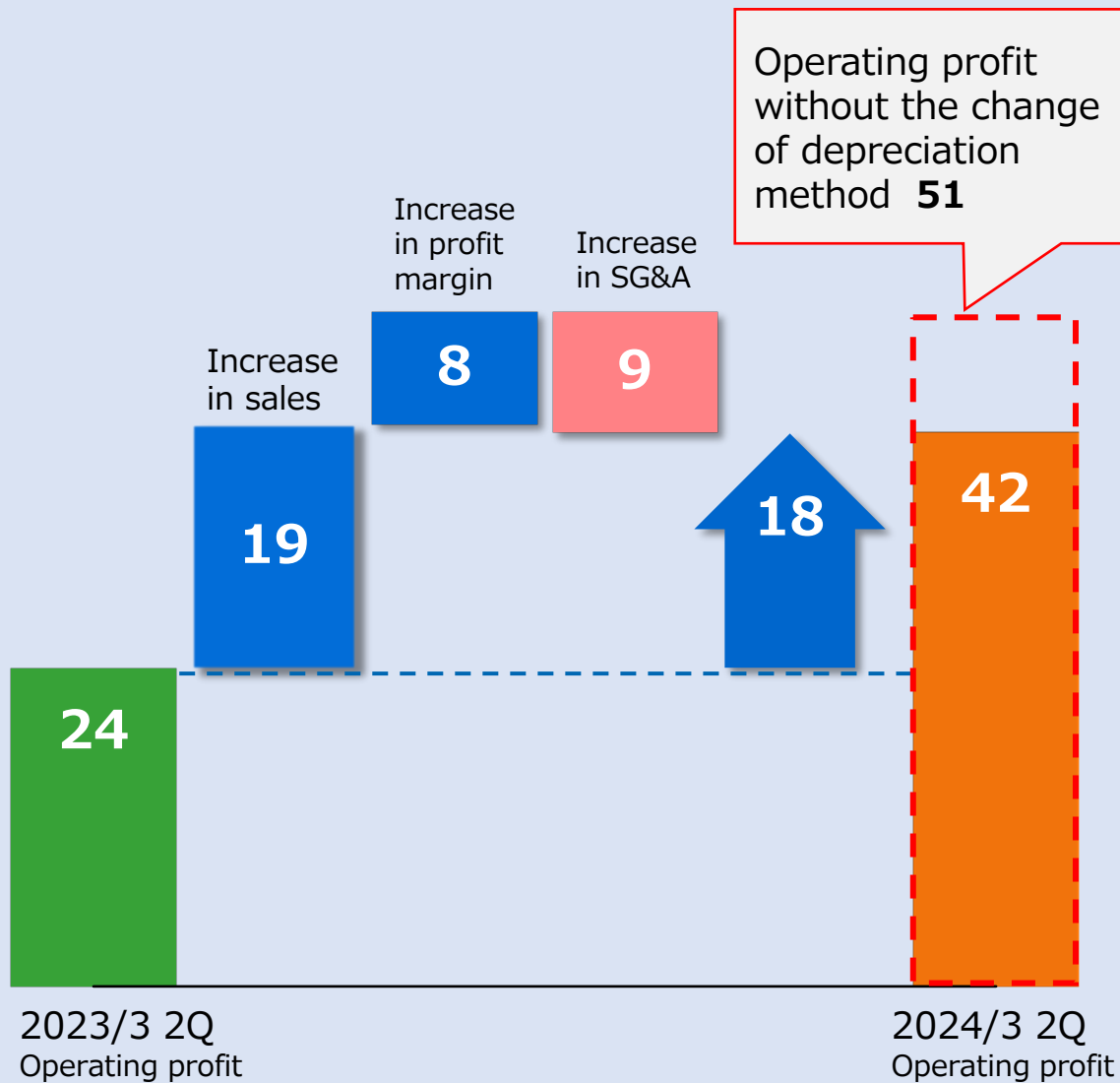
unit:100 Millions of yen	2023/3	2024/3 2Q	
		results	Change from previous period
Current assets	1,150	1,145	△ 4
Cash and deposits	391	327	△ 63
Notes receivable, accounts receivable from completed construction contracts, etc.	631	641	9
Costs on uncompleted construction contracts	21	29	7
Non-current assets	387	379	△ 7
Property, plant and equipment	310	300	△ 9
Investments and other assets	67	69	2
Total assets	1,537	1,525	△ 11
Current liabilities	702	687	△ 14
Notes payable, accounts payable for construction contracts, etc.	337	371	34
Short-term borrowings	29	21	△ 8
Advances received on uncompleted construction contracts	125	138	13
Non-Current liabilities	94	90	△ 4
Long-term borrowings	17	14	△ 3
Total liabilities	797	778	△ 19
Net assets	739	747	7
Share capital	140	140	0
Retained earnings	487	485	△ 1
Total liabilities and net assets	1,537	1,525	△ 11

※ Strengthening financial basis: mostly completed
 ※ Toward the implementation of aggressive investment (ref. P23)

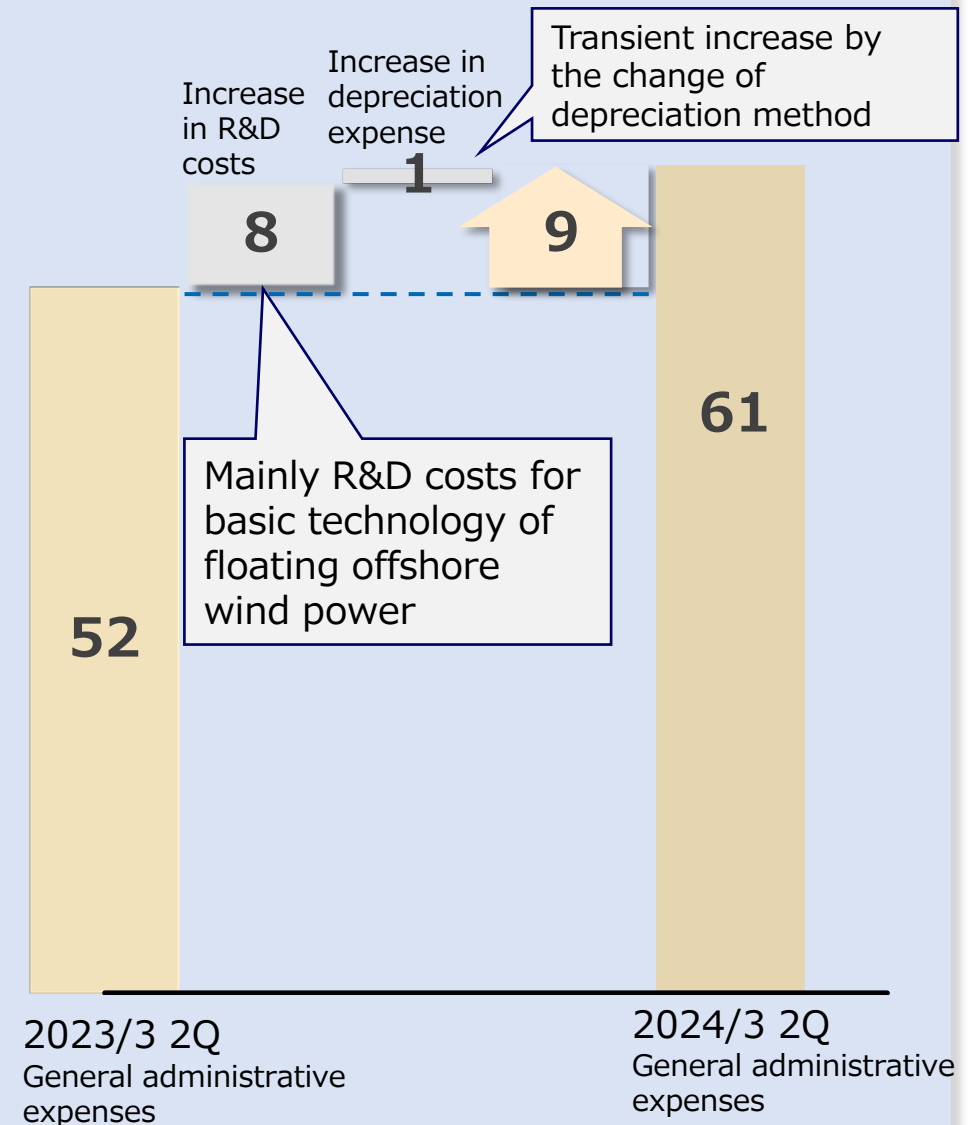
④ Operating profit・General administrative expenses Increase/decrease factor



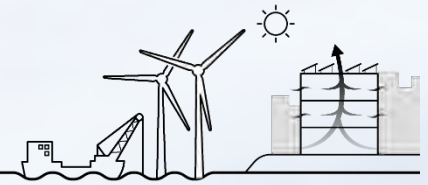
Operating profit



General administrative expenses



※ Rounded down to less than 100 million yen



Domestic civil engineering

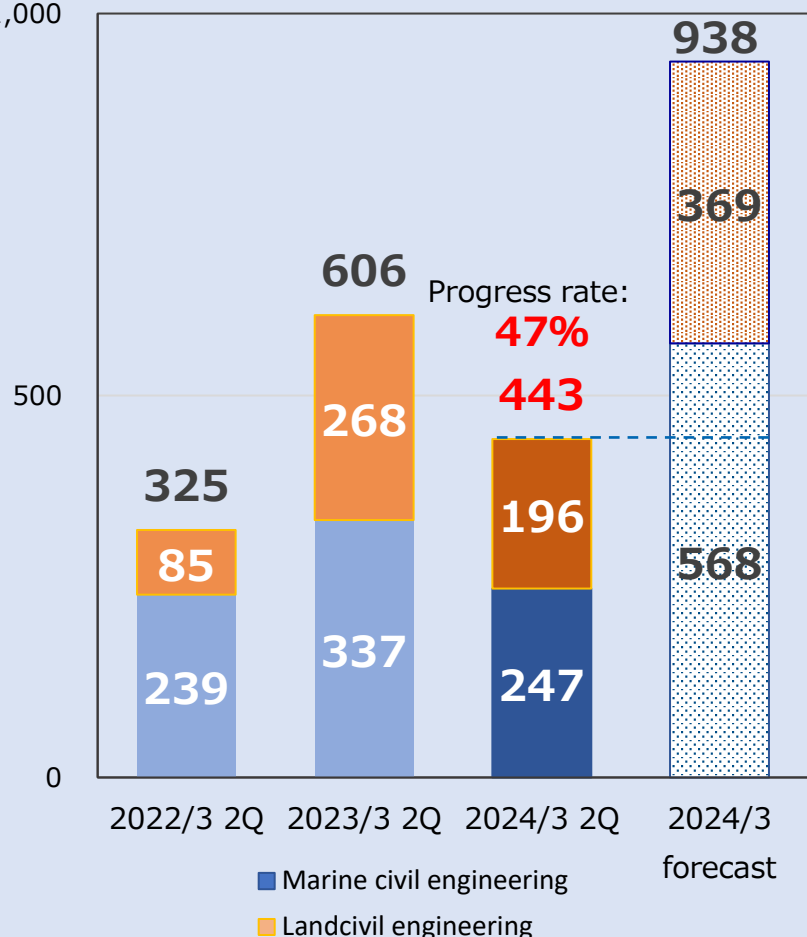




Domestic civil engineering

Orders received (Non-Consolidated)

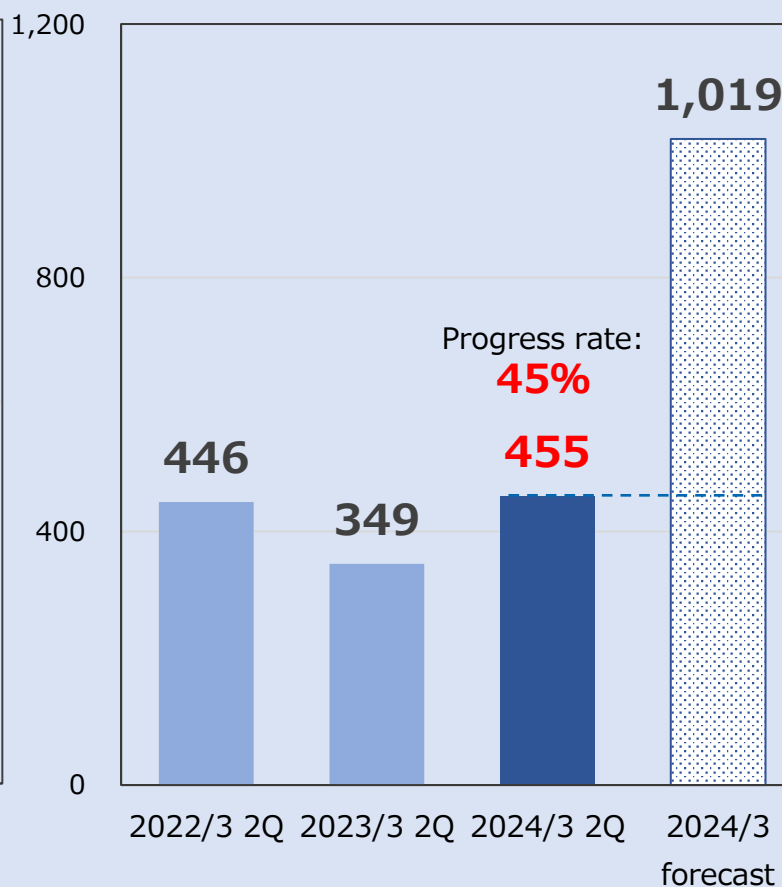
(100 Millions of Yen)



※ Rounded down to less than 100 million yen

Completed construction works

(100 Millions of Yen)



◆ Favorable order-receiving environment for the Company, mainly in public works such as disaster prevention & mitigation, 5-year Measures for Accelerating National Resilience, and National Defense Strategy

◆ Large-sized works are scheduled in second half: expecting accomplishment of the plan

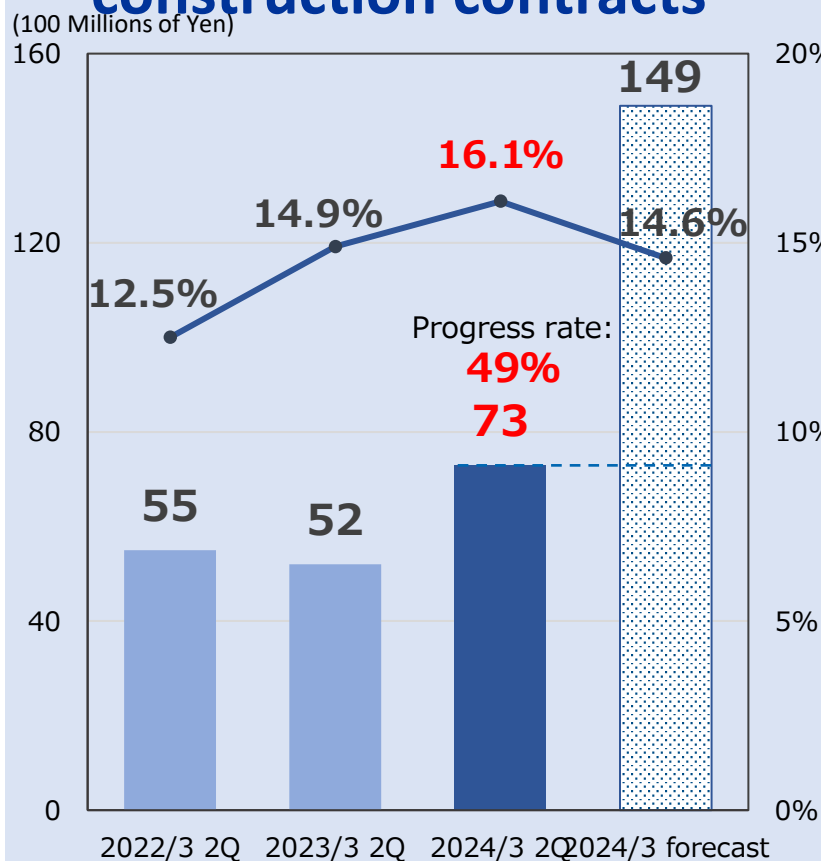
◆ Completed construction works: recovered by the progress of large works carried forward from the previous term

◆ Expecting continuous good progress of ongoing works after 3Q

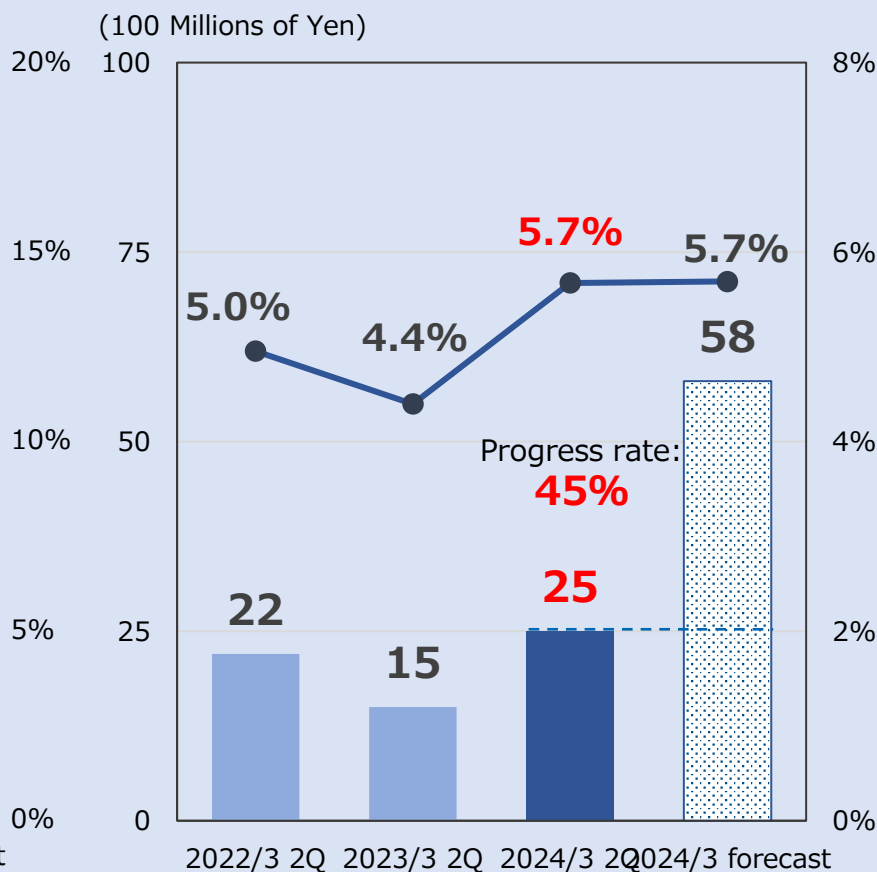


Domestic civil engineering

Gross profit on completed construction contracts



Operating profit



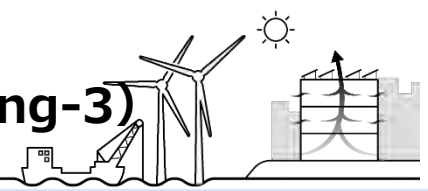
◆ Profits drastically increased on YoY mainly due to good progress of the works carried forward from the previous term and receipt of large-sized design change order in 2Q

◆ Amount of financial impact on operating profit by depreciation expense: approximately 0.7 bil. yen

◆ Expecting continuous good progress of ongoing works after 3Q

◆ For the whole FY 2023, gross profit margin of completed works expected to converge to the original plan by leveling of earning design change in 2Q: expecting accomplishment of the plan

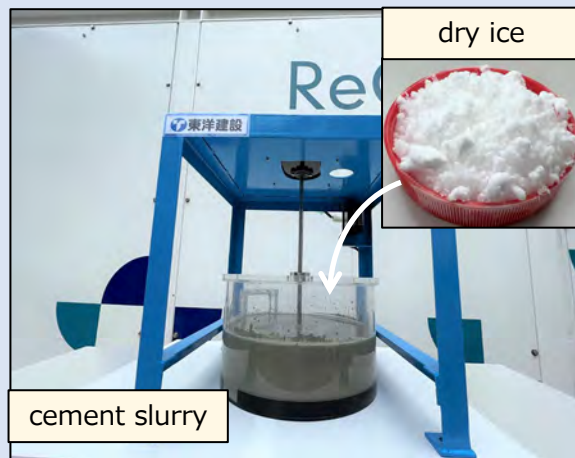
※ Rounded down to less than 100 million yen



TOPICS

Immobilization technology of CO2 emitted from work vessels

- Producing liquefied carbon dioxide and dry ice by recovering CO2 emitted from the diesel generator (as power supply) using the “ReCO2 STATION”, a small CO2 recovery equipment developed by AIR WATER INC.
- Immobilizing CO2 by mixing the produced dry ice into cement slurry
- Considering mounting the recovery equipment on work vessels in FY 2024



Immobilizing the recovered CO2 (dry ice) by mixing into cement slurry



Small CO2 recovery equipment “ReCO2 STATION” and generator

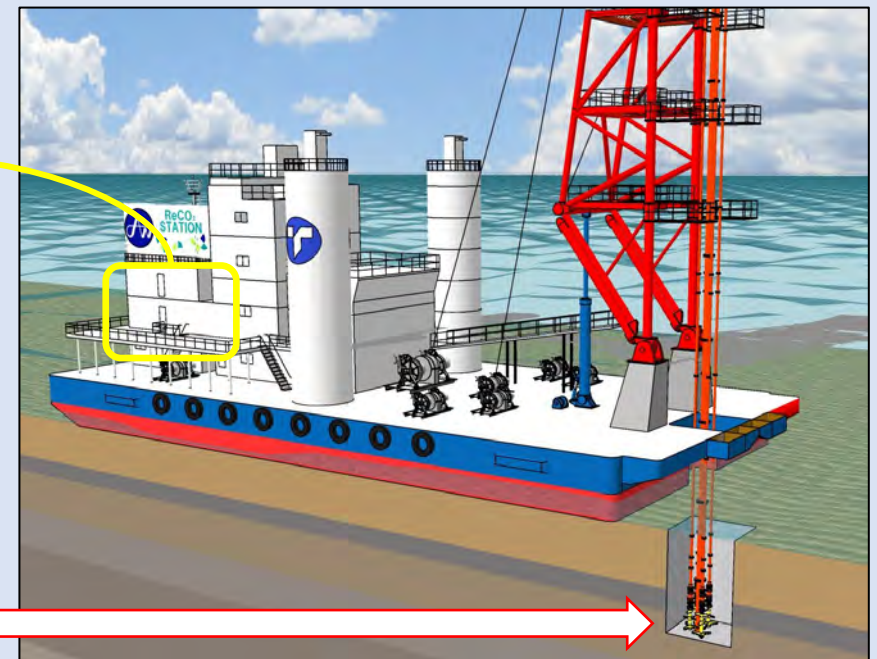
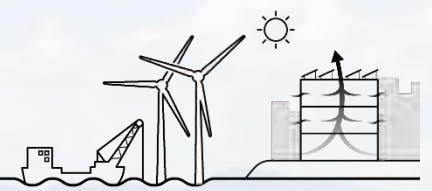
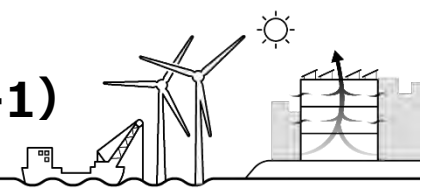


Image of mounting “ReCO2 STATION” onto a work vessel



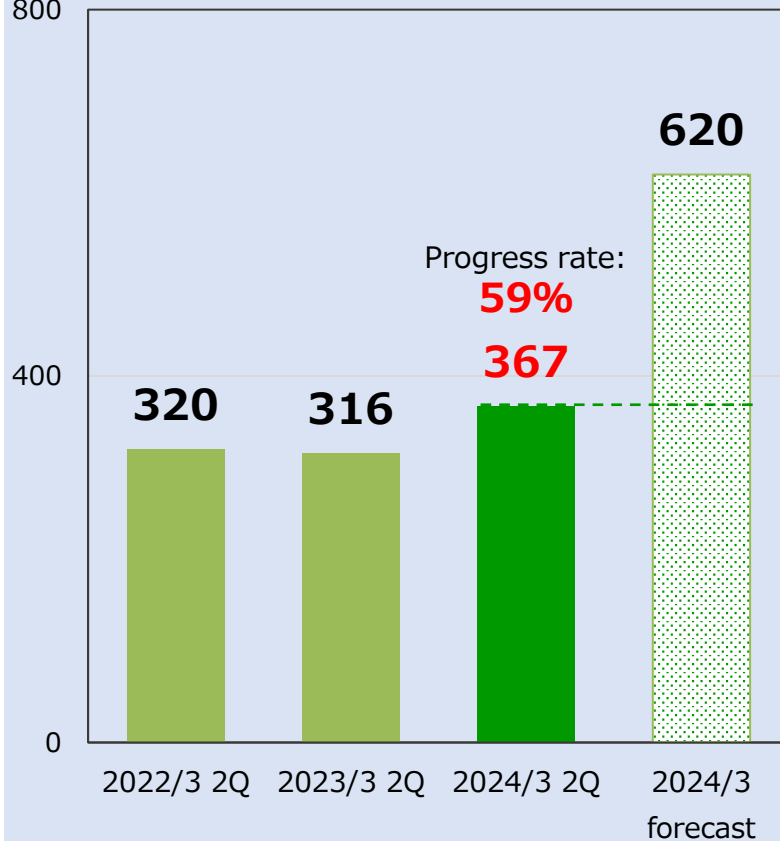
Domestic Architectural



Domestic Architectural

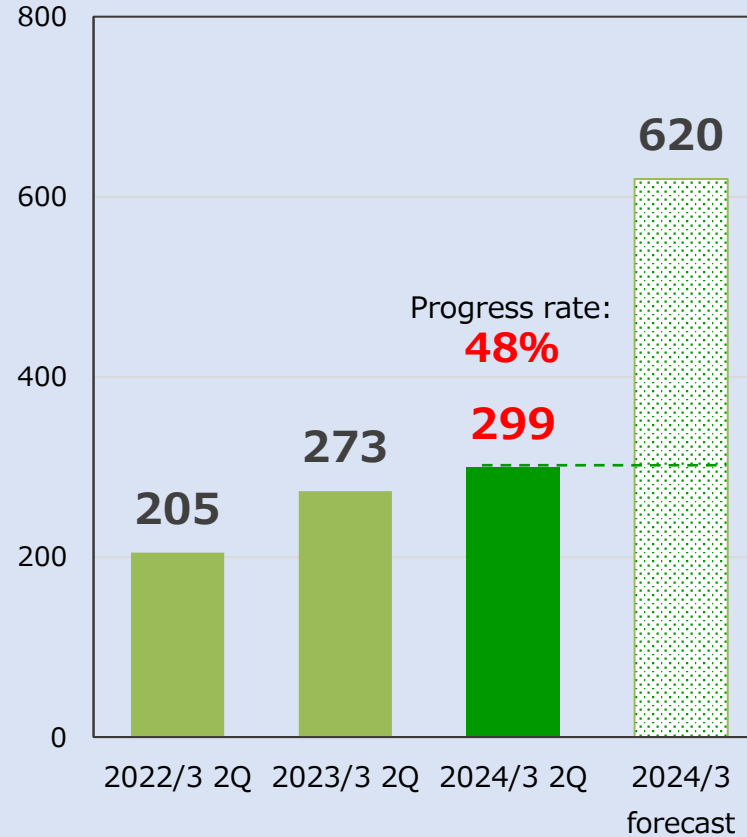
Orders received (Non-Consolidated)

(100 Millions of Yen)



Completed construction works

(100 Millions of Yen)



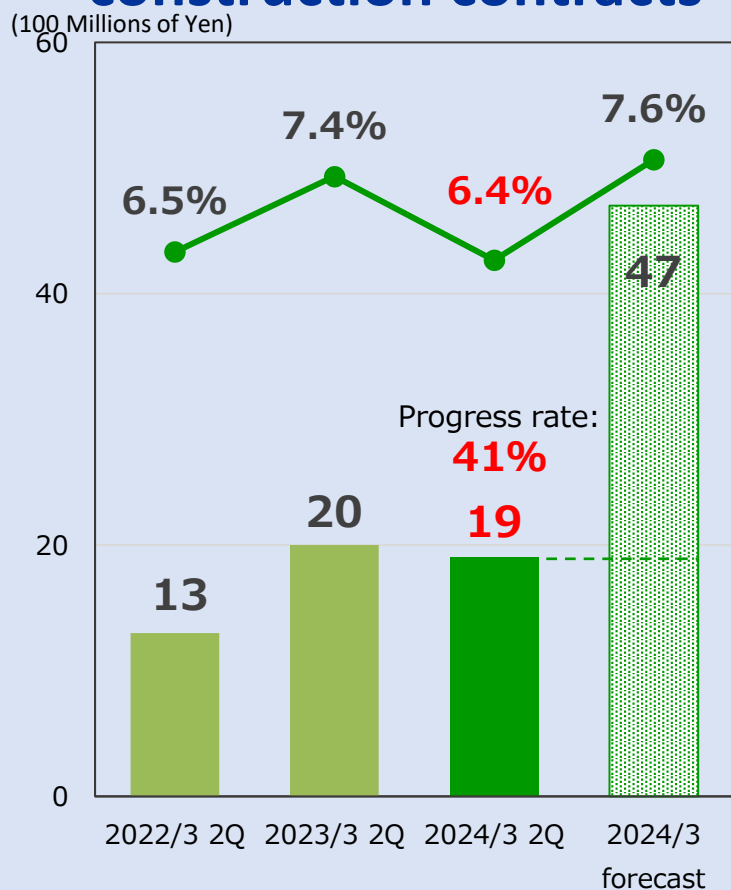
- ◆ While orders for fund-related logistic facilities are held back due to soaring construction costs, no major change in other order-receiving environment
- ◆ Contributed by the public works in 2Q, orders received progressed up to approximately 60% of the plan and expecting accomplishment of the plan
- ◆ Completed construction works: good progress on the works carried forward from the previous term
- ◆ Expecting continuous good progress of ongoing works after 3Q

※ Rounded down to less than 100 million yen

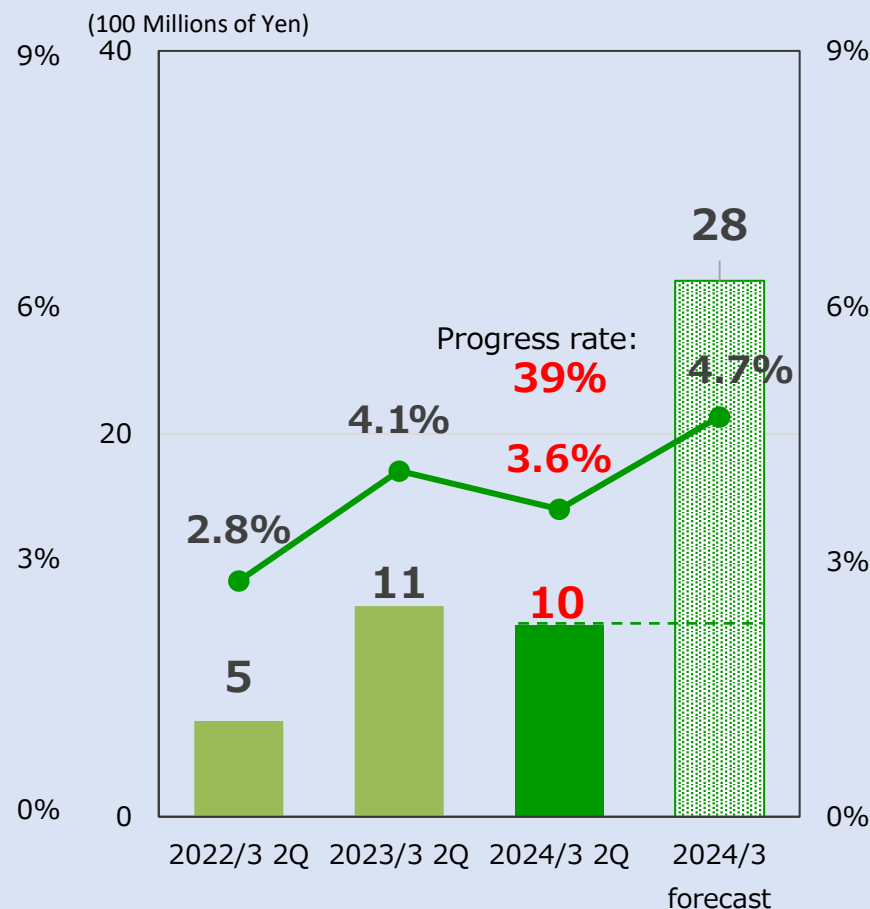


Domestic Architectural

Gross profit on completed construction contracts

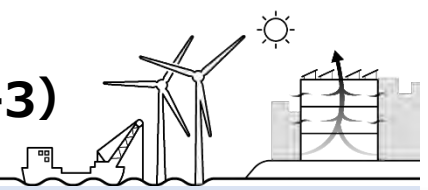


Operating profit



- ◆ Profits **slightly decreased on YoY**, due to declining profitability in some completed works that were unable to absorb the impact of soaring costs of labor and materials
- ◆ Both of gross profit on completed construction contracts and operating profit: decreased by 0.1 bil. yen on YoY
- ◆ Currently, there are no ongoing works that may end in a deficit or decline in profitability.
- ◆ After 3Q, expecting good work progress and turnaround in earnings thereby, and expecting accomplishment of the plan

※ Rounded down to less than 100 million yen



TOPICS

Receiving order for (working title) Construction Work of Inland Aquaculture Plant from FRD Japan Co., Ltd.

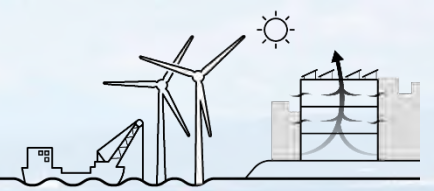
- Receiving order of design & construction for construction work of the original closed-circuit inland aquaculture plant system using bacteria (including administration offices, processing plants and power control buildings, etc.) to be operated by FRD Japan Co., Ltd. in Futtsu city of Chiba pref.
- Upon completion, there will be production facilities that produce an estimated 3,500 tons annually.



Conceptual perspective of the inland aquaculture plant



FRD's aquarium in operation



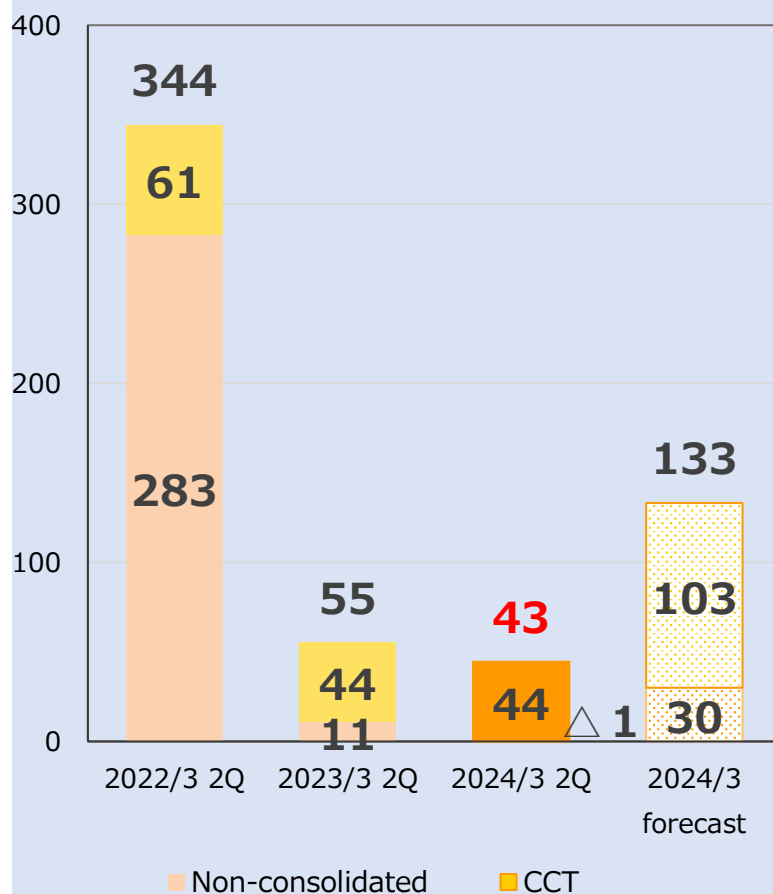
Overseas construction



Overseas construction

Orders received

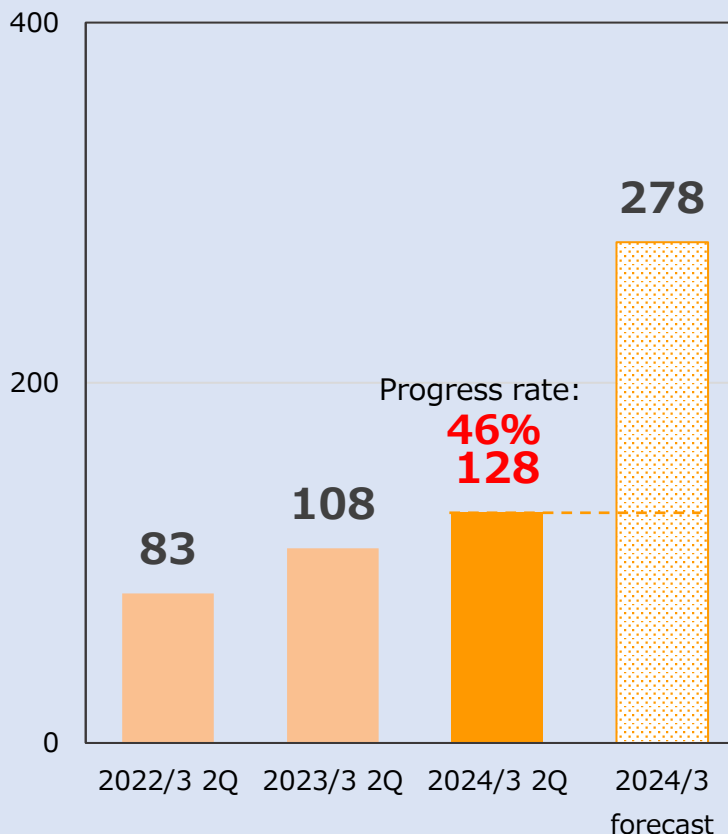
(100 Millions of Yen)



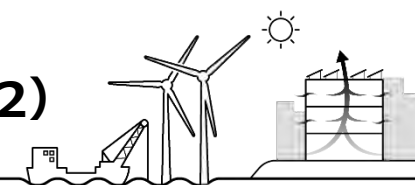
※ Rounded down to less than 100 million yen

Completed construction works

(100 Millions of Yen)



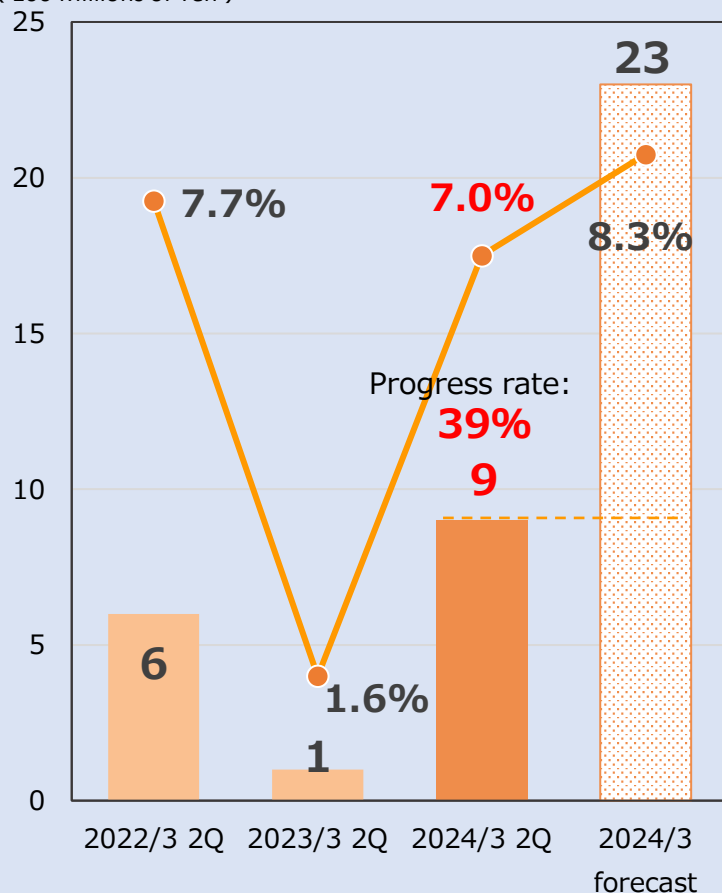
- ◆ Revised order receipt forecast for the whole term in view of the bidding situation of the focused work (Kenya) for this term: **slight impact on business results of this term**
- ◆ To be covered in the following fiscal year by focusing on other projects
- ◆ CCT, our overseas subsidiary in Philippines, remains strong mainly in the area of factory construction for Japanese company.
- ◆ Expecting continuous good progress of ongoing works after 3Q



Overseas construction

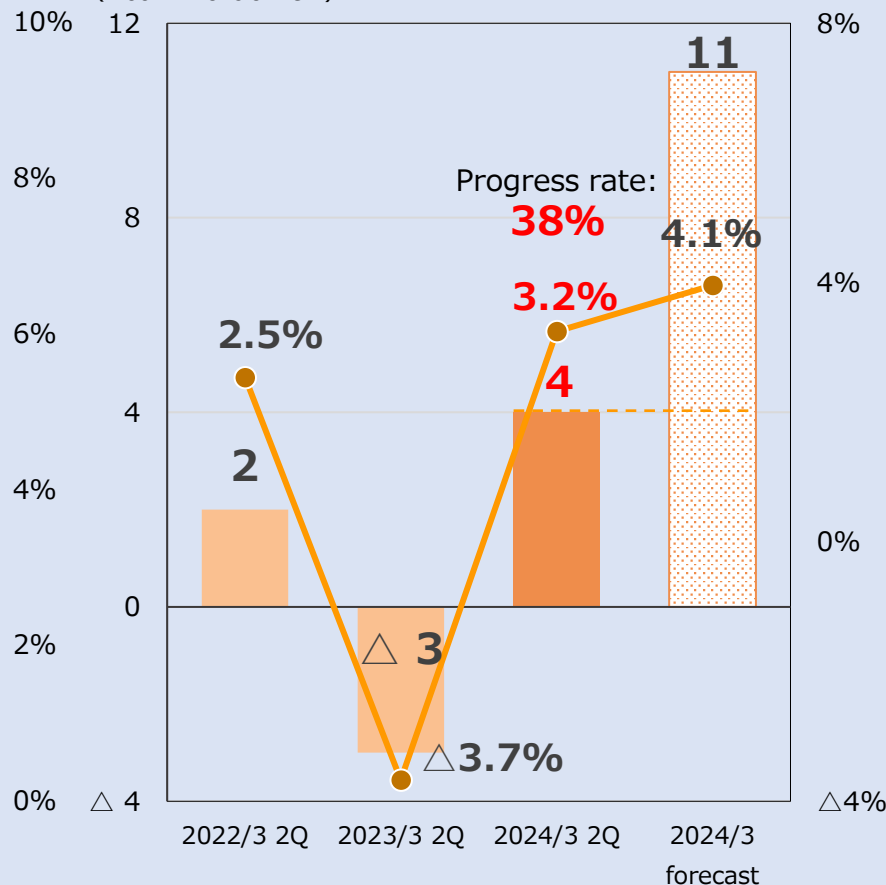
Gross profit on completed construction contracts

(100 Millions of Yen)



Operating profit

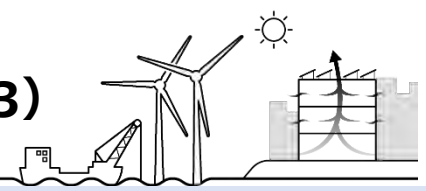
(100 Millions of Yen)



◆ Profits recovered after eliminating the need for loss provision (defect repair costs for completed works in the past fiscal year)

◆ Expecting continuous good progress of ongoing works after 3Q and expecting accomplishment of the plan

※ Rounded down to less than 100 million yen



TOPICS

Tamiya Philippines Inc. Cebu factory - completed

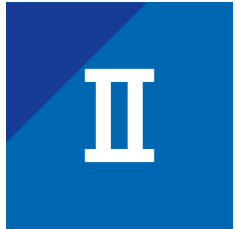
- Cebu factory of Tamiya Philippines Inc., constructed by CCT CONSTRUCTORS CORPORATION, our overseas subsidiary in Philippines, was completed on October 10.



Entrance of Cebu factory



Models of TAMIYA are displayed at the entrance on the 1st floor



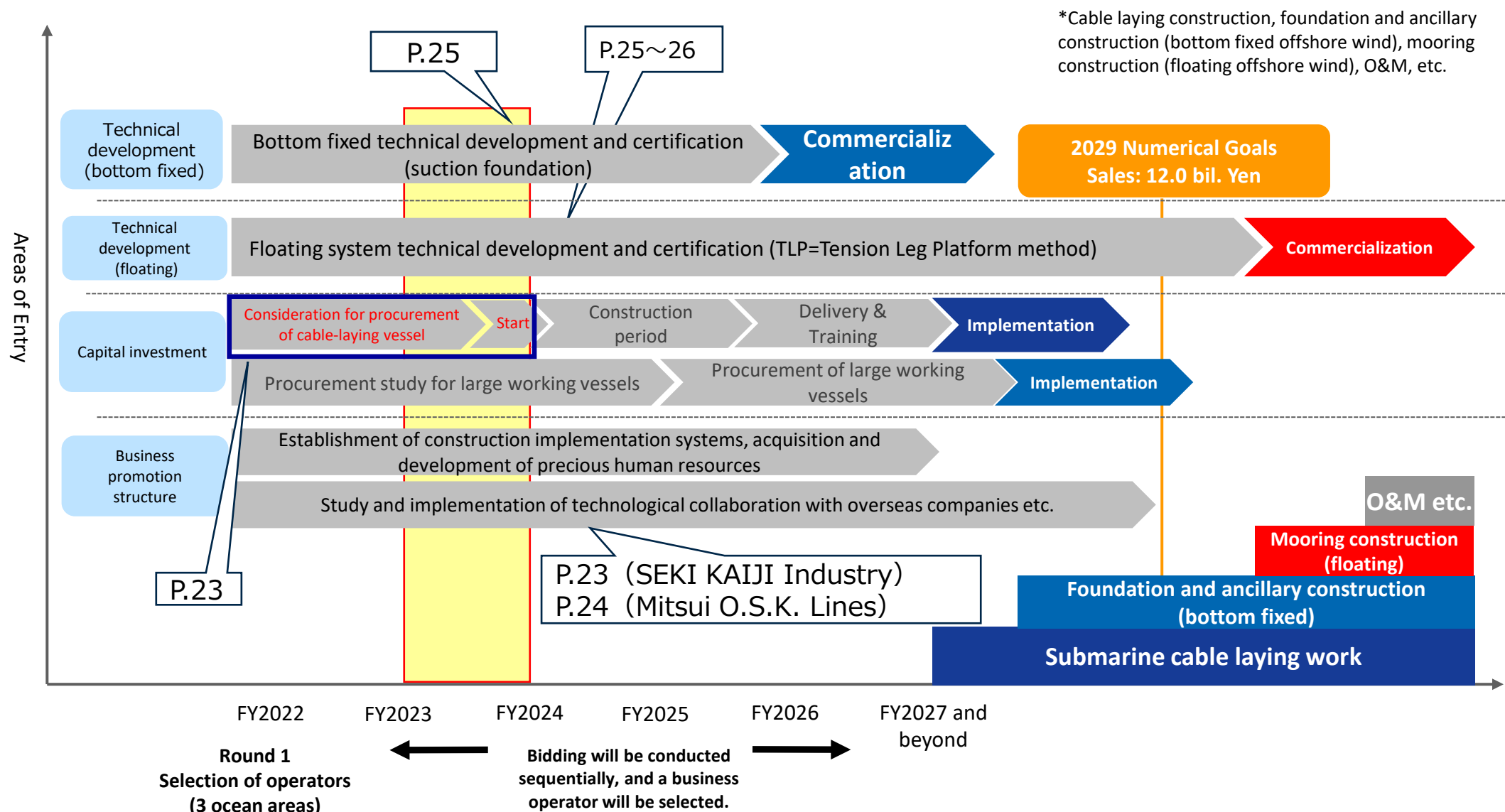
Offshore Wind Power Business



Offshore Wind Power Business : Roadmap



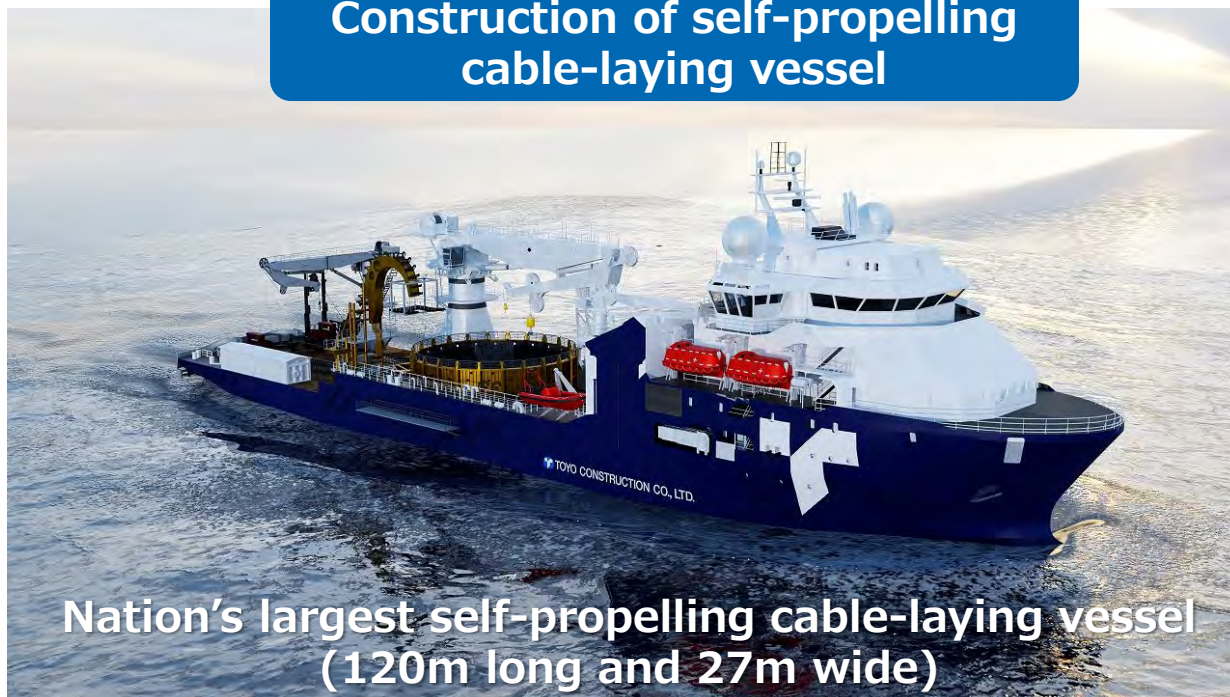
Gain a top-class share in the offshore construction field of the offshore wind power business* and make it a pillar of Toyo Construction's earnings





Constructing a cable-laying vessel as the first shot of “Aggressive Growth Investment”

Construction of self-propelling
cable-laying vessel



Nation's largest self-propelling cable-laying vessel
(120m long and 27m wide)

- Conducting detailed design
- To commence construction work in FY 2023
- To be delivered in FY 2025
- To be introduced to works in FY 2027

Submarine cable engineering

- October 2023, the construction technology verification of submarine cable burying machine was adopted as a NEDO project.

Ensuring our participation in submarine cable-laying construction
by strengthening our engineering capability as well as the cable-laying vessel



Image of collaboration with Mitsui O.S.K. Lines



**Toyo
Construction**

Extensive knowledge of offshore construction
Technical development of offshore wind power

+

**Mitsui O.S.K.
Lines**

Extensive experience in building, owning and operating vessels

"MOL-TOYO Offshore Wind Services, Ltd. Launched"

Synergies between the two companies will contribute broadly to the value chain of the offshore wind power business

Offshore Wind Power Business : Technological Development Trends①



Focusing first on technology development to meet both of bottom-mounted and floating type, and then differentiating ourselves by making the company more competitive and profitable

Offshore Wind Power Business Field

○ : Market entry under consideration
● : Our entry area (planned)

Bottom fixed offshore wind

Floating offshore wind

Foundation / ancillary

- SEP vessel, etc.
- AUGUST EXPLORER (owned)
- * Suction technology (under development)

Wind turbine assembly

- SEP vessel

Undersea cable

- Cable-laying vessel (to be built)
- AUGUST EXPLORER (owned)

O&M

P24・P25
Right-upper

Floating structure fabrication

Moorings

- AHTS vessel
- AUGUST EXPLORER (owned)
- Cable-laying vessel (to be built)
- * TLP technology (under development)

Wind turbine assembly

- onshore crane

Undersea cable

- Cable-laying vessel (to be built)
- AUGUST EXPLORER (owned)

O&M

P24・P25
Right-lower
~P26

P23・
P24

P23~
P26

Also considering entering offshore wind power-related business

- Strengths include superior technology that differentiates us from other companies and ownership of working vessels
- Diverse positions available for entry

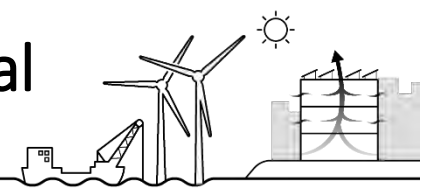
Development of basic technology of bottom-mounted type

- **Aiming for the top runner of bottom-mounted type foundation work by establishing technologies for lowering costs thereof**
- FY 2023: Our suction bucket foundation was awarded* an assessment certificate by a third party organization*.
- Around 2026: planning commercialization

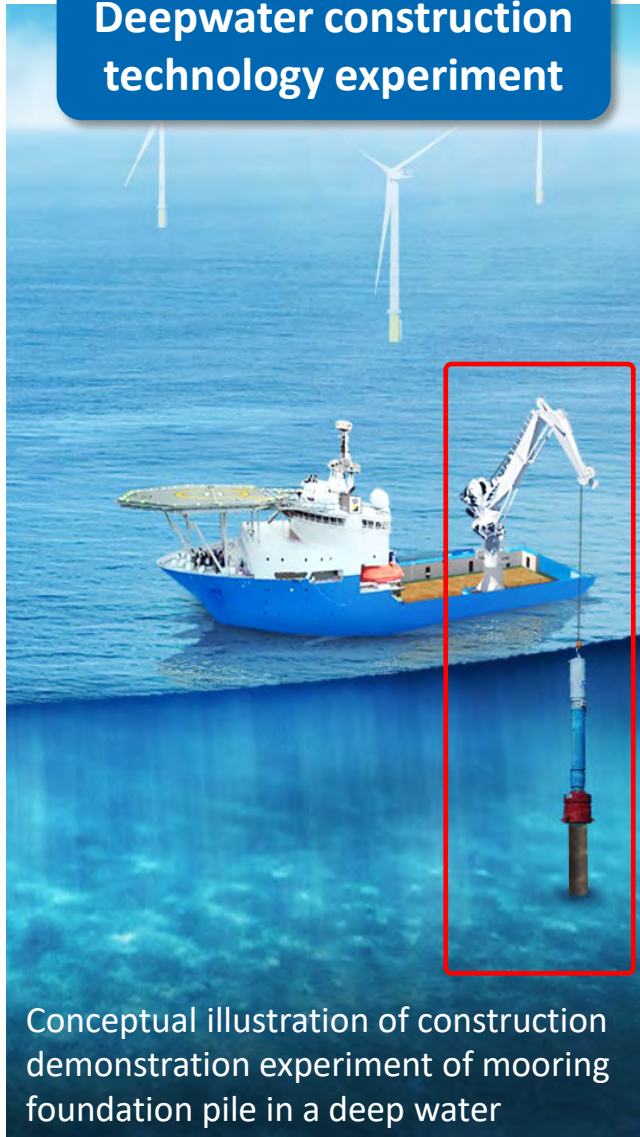
* Review and assessment operations by the Coastal Development Institute of Technology for port-related private-sector technologies

Development of floating type foundation technology

- **Dominantly winning the business volume of floating mooring foundation works, by establishing TLP floating mooring foundation technology**
- FY 2023: experiment in a real sea area (see the next page)
- Early FY 2030: planning commercialization



Deepwater construction technology experiment



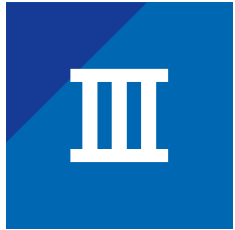
Conceptual illustration of construction demonstration experiment of mooring foundation pile in a deep water



Ocean vessel used for the experiment

- ◆ Verification of the workability of large-diameter & long steel pipe piles in a deep water
- ◆ Implementing the pile pull-out experiment using repeated load, for the first time in Japan

Great step toward the establishment of design & construction technologies for TLP mooring foundation



Human Capital





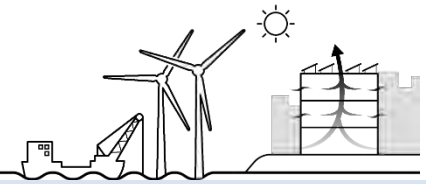
Measures for the issue of 2024

【External measures】

- Public works: recognized as adaptable based on government's measures
- **Private works: preparation in progress in compliance with the “Declaration to Ensure Appropriate Construction Period” by Japan Federation of Construction Contractors**
 - ① Setting appropriate construction period based on the 8-day off per 4 weeks and 40 hours operation per week at construction sites
 - ② Presentation of estimate based on ① (attaching progress schedule)
 - ③ Thorough explanation to obtain customer's understanding
 - ④ Check and respect the estimate presented by subcontractors based on real appropriate construction period

【Internal measures】

- Outsourcing of document preparation at site, etc.
- Work-saving and manpower-saving by utilizing ICT tools
- Introduction of the forced shutdown system of PC to meet overtime cap (trial)

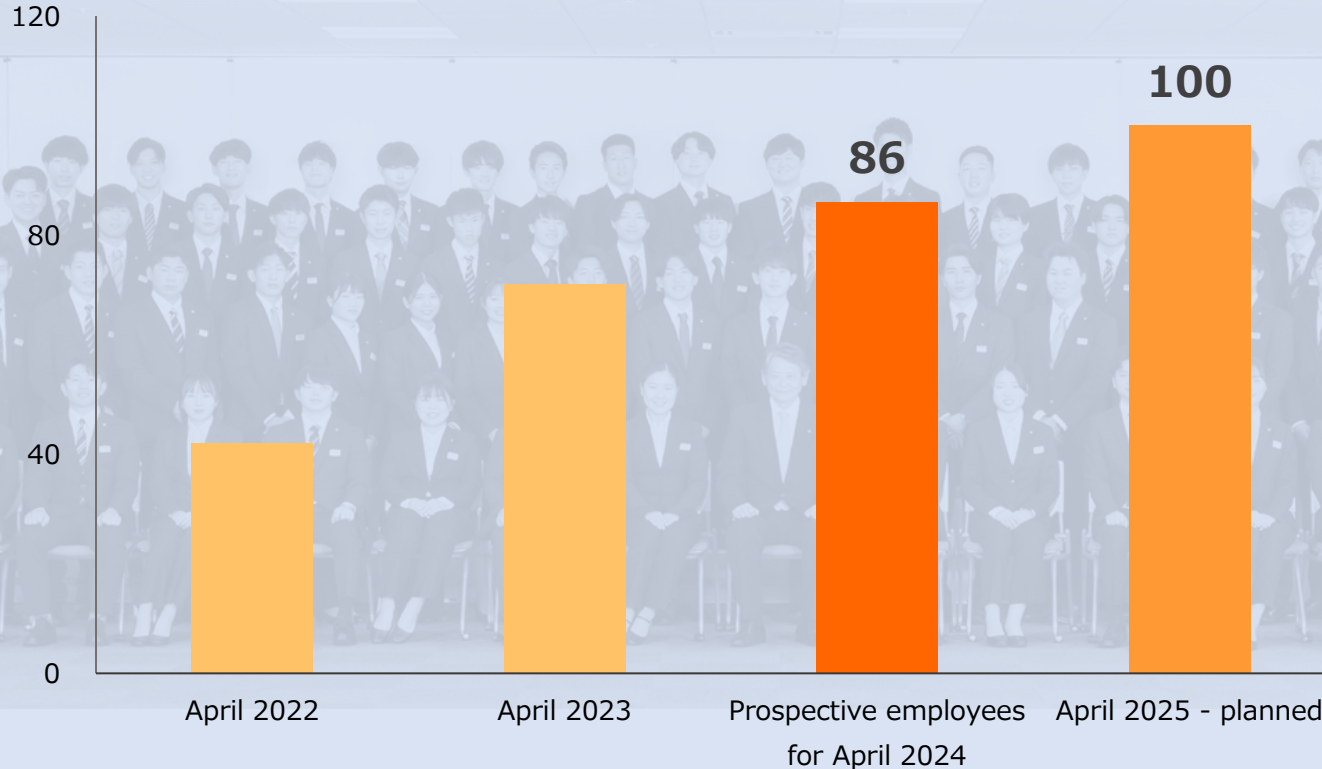


Positive recruitment

Stepping up hiring of new graduates for skill transfer and future business expansion

Young employees aged 30 or younger to become more than 30% of the total employees

(the number of people)



Trend of new graduates, prospective, planned recruitment



For realization of attractive treatment

① Establishment of relocation allowance

Treating a transfer as an achievement (contribution to the company's business), the company **provides a lump sum payment** up to **360,000 yen** per one relocation according to the type of appointment for a transfer that results in the relocation of residence because of the company's business.

② Expansion of qualification allowance

- When a young employee acquires a public qualification designated by the company, **the company pays a monthly allowance for each qualification.**
- **Provision of a lump sum payment** for acquisition of specific qualifications



This material contains description relating to future events such as forecast, target, plan or strategy of the Company (including consolidated subsidiary).

These descriptions regarding future events are based on judgment or assumption on the basis of information currently available to the Company and will not provide any commitment or warranty for the Company's results or development in the future.

In using this material, please be reminded that results might be different from the forecast.